

Complete Customer Care (C3): ABP supports you along the complete lifecycle of your equipment.

C1: Assembly & Commissioning

We are at your side. From the beginning.

- Commissioning
- Training
- Advice

C2: Repair & Spare Parts

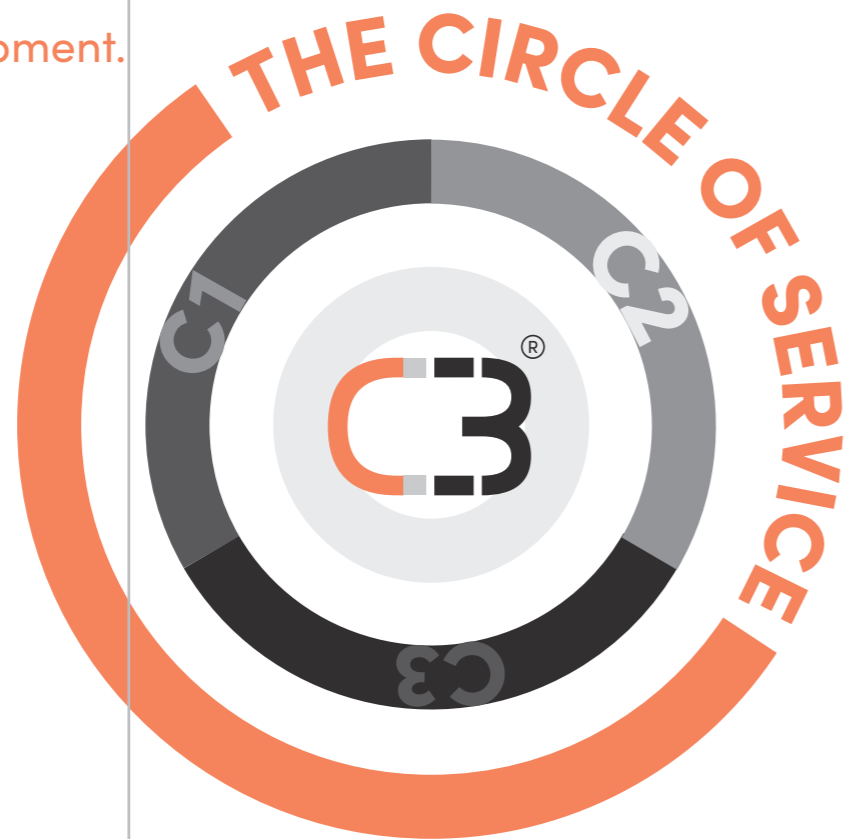
If you are successful, we did our job right.

- Original Spare Parts
- 24/7 expert support & remote online support
- On-site repair & Inhouse repair
- Maintenance

C3: Modernization

We're thinking about tomorrow today.
But above all, we think of your success.

- Relocation
- Modernization
- General overhaul



C1: Assembly & Commissioning

- You benefit directly from your investment
- Our C3 service team helps with the complete commissioning of the induction system
- We train your employees to operate plants productively and efficiently right from the start

C2: Repair & Spare Parts

- The productivity of your plant operation is ensured
- Preventive maintenance contracts foresee parts wear
- Customer service around the clock

C3: Modernization

- They will continue to be successful in the future
- C3 covers topics such as modernization, overhaul & audits
- Your system is always up to date



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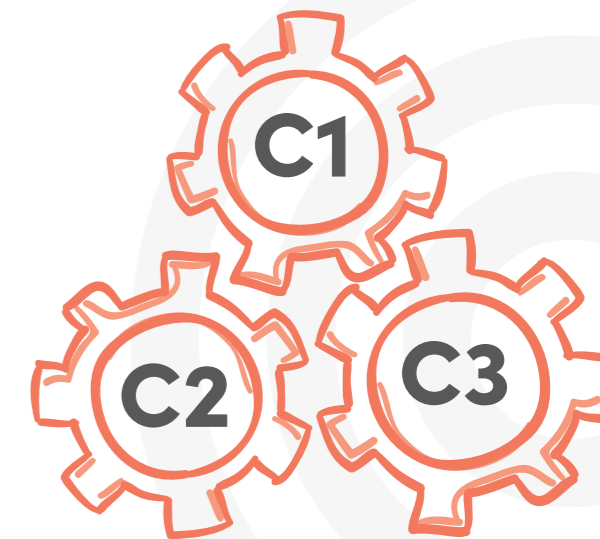
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The best of both worlds.

Hybrid solutions by ABP.



By combining service and digital tools, **ABP** can offer **Hybrid Service Solutions** along the entire equipment lifecycle.

Conventional Products

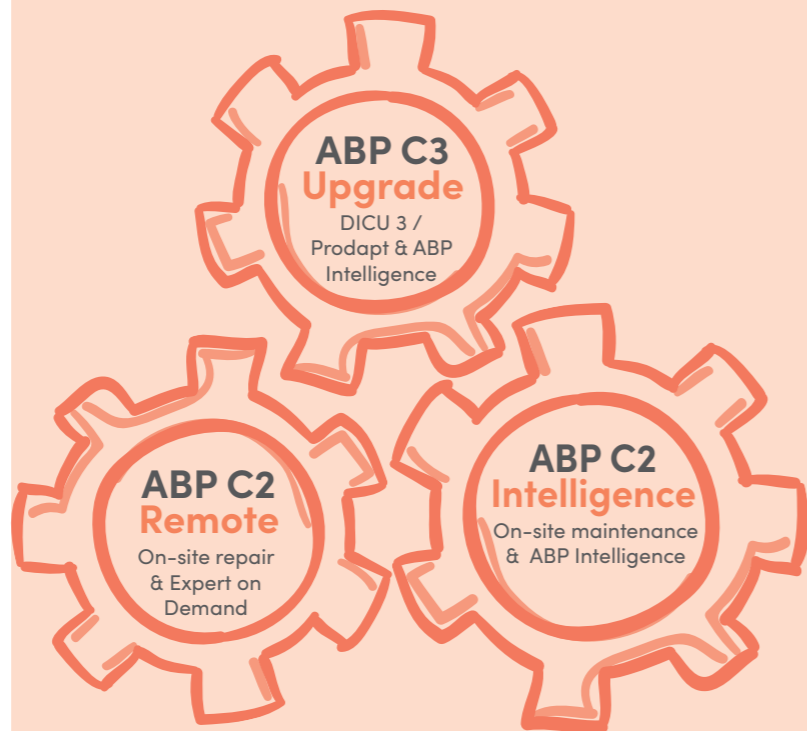
- Melting and Holding Furnaces
- Repairs & Maintenance
 - Spare Parts
 - Modernization



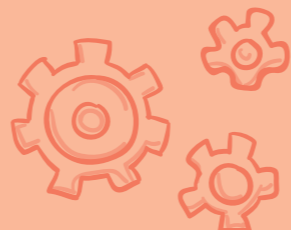
Digital Solutions

- ABP Portal
- Expert on Demand
- ABP Intelligence Apps
- ABP Virtual Academy

Hybrid Services is the best solution to gain a competitive edge and a performance boost.



ABP C3 Upgrade



ABP Intelligence

- 24/7 equipment monitoring
- Alarms if your equipment needs your assistance
- Real time production data

Modernization

- Modernization of equipment (e.g. Prodapt, DICU 3)
- Installation of sensors, e.g.: Thermal imaging camera, Flow rate calculator & vibration / noise sensors

ABP Portal

- Access to equipment life-cycle management tool e.g.: Equipment digital profile, ticket system, Service milestone & downtime planning
- Documentation management
- Access to digital trainings
- Access to remote support

Advantages

- Higher availability
- Lower maintenance costs
- Higher production volume
- Dilute investment

DICU 3 Upgrade

DICU 3, Edge PC, Sensors
ABP Intelligence, ABP Portal
starting from **2,970 \$ per month**
36 month

ABP C2 Remote



ABP Expert on Demand (EoD)

- Unlimited remote support
- The EoD app can be used in 9 different AR glasses
- The EoD app can be used with iOS & Android smartphone or tablet
- AR glasses training
- Priority support during business hours

Preventive Maintenance (mechanical/electrical)

- 2 onsite visits during support contract period
- Recommendation for acquisition and calibration of required tools
- 3% discount on spare parts

ABP Portal

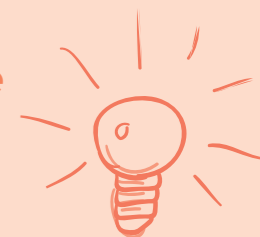
- Access to equipment life-cycle management tool e.g.: Equipment digital profile, ticket system, Service milestone & downtime planning
- Documentation management
- Access to digital trainings
- Access to remote support

Advantages

- Shortened downtimes due to faster repair
- Predictable OPEX
- Reduce traveling cost and maintenance

1,699 \$ / month per furnace
12 month

ABP C2 Intelligence



ABP Intelligence

- 24/7 equipment monitoring
- Get alarms if your equipment needs your assistance
- Real time production data
- All available ABP intelligence apps included

Preventive Maintenance (mechanical/electrical)

- 2 onsite visits from our engineers during support contract period
- Spare parts stock recommendation
- Service milestone recommendations

ABP Portal

- Access to equipment life-cycle management tool e.g.: Equipment digital profile, ticket system, Service milestone & downtime planning
- Documentation management
- Access to digital trainings
- Access to remote support

Advantages

- Higher availability
- Lower maintenance costs
- Higher production volume
- Maintenance process improvement

1,565 \$ / month per furnace
12 month

Additional melting system: 299 \$ / month each

SAMPLE CALCULATION

CONDITIONS

CONDITIONS